



UDIA NSW Professional Development

Financial Feasibility Stage 2: Applied

Course Overview

The objective of this course is to build on the Financial Feasibility Stage 1 Course where attendees learn about discount cash flow analysis and introduce the Altus EstateMaster software. The Financial Feasibility Stage 2 Course looks to give the participants an experience in practically applying the software to a site in Sydney.

It is expected that attendees will have an understanding of the software to a level where they can input information from the research they undertake at the course. It is recommended that attendees complete the Financial Feasibility Stage 1 Course before attempting the Stage 2 Course.

The training room has computers available and these will be used to research the site, market and construction matters.

Course Agenda & Structure

Time	Session Details
9am – 9:15am	Introduction to the course and site for modelling.
9:15am – 10:15am	Revisit the Altus EstateMaster software <i>Run by: Tim Peisley, Senior Trainer, Altus Group</i> This session will run through the software to refresh the student's memories of how to input data and ensure all attendees can operate the software sufficiently.
10:15am – 10:30am	Morning Tea
10:30am – 11:15am	Assessing the Market <i>Run by: James Barlow, Property Advisor, Century21</i> Attendees will conduct their own research on the day, assisted by the trainers, Kevin and Tim. Some of the considerations would be potential views, and site location relative to facilities including shops, transport and schools. Where are we on the property clock?
11:15am – 12pm	Establishing what can be built and costs <i>Run by: Yang Ong, Quantity Surveyor, Altus Group</i> Attendees will determine what can be built on the site, and what building costs are associated. Attendees will then input this data into EstateMaster.
12pm – 1pm	Lunch
1pm – 3:30pm	Research Group Work Session Working in pairs, attendees will research and establish what might be built on site given what is permissible under an agreed zoning, what might be built given market input and then estimate costs. All information would then be put into the Altus EstateMaster model.
3:30pm	Afternoon Tea
3:45pm – 4:30pm	Presentation and review of results The attendee results can be compared against the input received from our expert presenters. Tim will have put these into EstateMaster as the basis for comparison with the attendee results.
4.30pm	Course Concludes